

KEY FIGURES

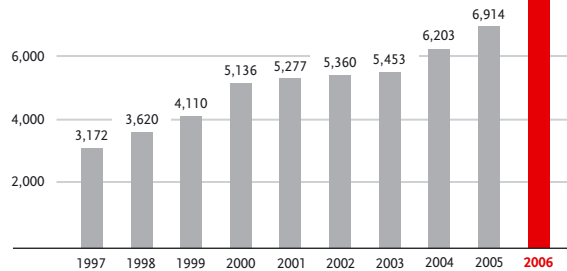
ART AND CULTURE – HIGHLIGHTS 2006

Satisfying is not enough – we want to inspire!

Sales

Würth Group

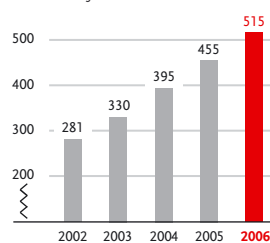
in millions of EUR



Pre-tax operating result

Würth Group

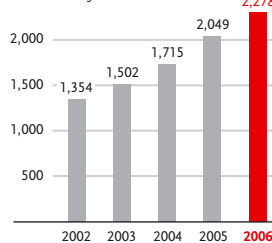
in millions of EUR



Equity

Würth Group

in millions of EUR

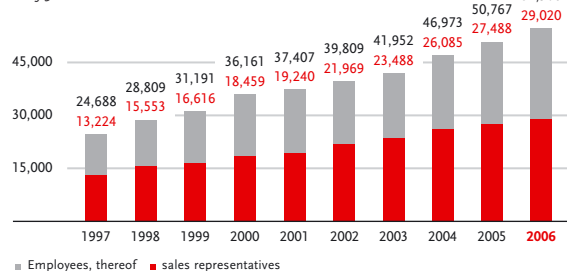


Since 1999, the consolidated financial statements of the Würth Group have been prepared in accordance with the International Financial Reporting Standards (IFRS).

Employees

Würth Group

as of 31st December



A glimpse of the Horst Antes Exhibition

- >>> **Museum Würth, Künzelsau:** “The Love – the House – the Ring” showed works of art by the Viennese painter Attersee. Reinhold Würth, on the other hand, viewed “Asia through the Lens” when photographing the balancing act between tradition and modern times in China, Taiwan and Cambodia.
- >>> **Kunsthalle Würth, Schwäbisch Hall:** Many works of art featured in the exhibition “Horst Antes – And maybe tomorrow I’ll paint a picture” opened in October had a magical quality to them. Antes is considered to be one of the protagonists of figurative art in Germany. On the occasion of the ‘Baden-Württemberg Literature Days’, the art gallery Kunsthalle Würth in addition showed visual works by the literati Hesse, Grass and Enzensberger.
- >>> **Robert-Jacobsen-Prize:** The French sculptor and theoretician Bernar Venet was awarded the renowned prize by the Würth Trusts in Bad Mergentheim in July 2006.
- >>> **Würth Prize for Literature:** The 17th Würth Prize for Literature was awarded to Lothar Kittstein, while Michaela Schröder and Christoph Steiner received second prize (ex aequo).
- >>> **Würth S.r.l./Capena:** With the opening of the “Art Forum” in Capena near Rome in October 2006, Würth Italy obtained their own exhibition space. To celebrate the opening, “From Spitzweg to Baselitz” was shown, featuring a cross-section of the Würth Collection.





>>> **Establishing and developing the Würth Group** is the life's work of Prof. Dr. h. c. Reinhold Würth. Within the past 52 years, he has built a trading group active worldwide with 370 companies in 83 countries of the world. The Würth Group's core business is the global trade in connecting and assembly technology, implemented through an international network of 128 of the 370 Group companies. Our 242 Allied Companies work in the business fields bordering on that of Würth Line.

2.9 million customers from trades and industry trust in Würth's products, quality and service. To live up to their trust and confidence, over 29,000 sales representatives worldwide are on the road every day to be our customers' partners by providing competent advice and fast delivery.

WÜRTH | Quality
stands for | Service
Reliability
Speed

>>> **In the financial year 2006**, the Würth Group attained new record sales. Group sales rose by 12.1 percent to EUR 7.75 billion. Adjusted for company acquisitions, growth amounted to 10.4 percent.

>>> **In Germany**, the Würth Group increased its sales volume to EUR 3.12 billion, equalling a growth rate of 12.3 percent.

>>> **The international companies** in the Würth Group attained growth of 11.9 percent. Thus, the sales volume of the international Würth Group climbed to EUR 4.63 billion.

>>> **The operating result** grew disproportionately compared to sales. For the business year 2006, it came up to EUR 515 million, thus again setting a new record.

>>> **At the end of 2006**, the Würth Group had 54,906 people on its payroll worldwide. Compared to the previous year, the number of employees thus increased by 4,139 (+ 8.2 percent). The number of sales representatives rose by 5.6 percent to 29,020 worldwide. In the internal staff, the number of employees increased by 11.2 percent to 25,886.

We are approaching **2007** dynamically and optimistically. We intend to continue our double-digit growth. **VIBRANT CURIOSITY** inspires us to attain excellent performance and outstanding results.



Our motto for the year 2007

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